# 2018 YEAR-END CONDO REPORT

greater seattle-eastside

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an annual report on condominium real estate activity

Windermere REAL ESTATE

WINDERMERE REAL ESTATE / MERCER ISLAND

#### SEATTLE CONDOS

community	# sold	avg. \$ per sq ft	avg. days to sell	median sale price	five-year price trend
West Seattle	274 🕥 35.6%	\$450 () 2.8%	18 🕦 1.1%	\$440,000 🕥 14.3%	<b>()</b> 70.9%
South Seattle	57 🚯 58.3%	\$410 🚯 3.7%	30 🚯 32.0%	\$400,000 🎧 24.0%	<b>()</b> 90.5%
Madison Park & Capitol Hill	566 🕕 -15.3%	\$678 🕥 7.6%	20 🚺 17.5%	\$535,000  12.6%	<b>()</b> 75.4%
Queen Anne & Magnolia	376 🌔 -25.0%	\$603 🌔 9.6%	21 🕦 16.7%	\$532,500  12.1%	<b>()</b> 75.5%
Downtown-Belltown	528 🌔 -0.2%	\$845 🕥 7.3%	41 🚺 28.1%	\$680,000 🌔 7.4%	<b>()</b> 57.0%
Ballard & Green Lake	393 🌔 -24.4%	\$582 13.7%	21 🚯 55.0%	\$490,000 🌔 24.1%	<b>()</b> 84.9%
North Seattle	246 🔱 -21.4%	\$426 🕥 0.7%	22 🚺 18.7%	\$395,500 🌔 -1.1%	<b>()</b> 86.6%
Richmond Beach & Shoreline	100 🌔 12.4%	\$337 🕥 11.5%	33 🌔 133.3%	\$370,875	100.7%
Lake Forest Park & Kenmore	85 🔱 -10.5%	\$335 15.8%	36 🕦 122.9%	\$300,000 🌖 18.6%	<b>()</b> 76.5%
ALL SEATTLE	2,625 () -12.4%	\$601 () 7.5%	26 🕦 31.7%	\$505,500 🌔 12.8%	<b>()</b> 71.9%

#### EASTSIDE CONDOS

community	# sold	avg. S per sq ft	avg. days to sell	median sale price	five-year price trend
Eastside South (S of I-90)	285 🔱 -12.8%	\$399 14.1%	19 🚺 56.6%	\$426,500 🚺 10.7%	<b>()</b> 74.5%
Mercer Island	54 🕛 -1.8%	\$451 <b>()</b> 9.1%	19 🕕 -10.1%	\$522,000   13.1%	<b>()</b> 51.3%
West Bellevue (W of 405)	220 🔱 -20.3%	\$686 14.3%	22 🌔 -69.2%	\$741,250 🚯 8.8%	62.9%
East Bellevue (E of 405)	480 <b>()</b> 6.9%	\$451 15.4%	18 🚺 6.4%	\$563,000 🚯 34.0%	123.0%
East of Lake Sammamish	435 🔱 -16.0%	\$372 10.6%	21 🚺 19.6%	\$469,000 🕥 13.0%	69.0%
Redmond	198 🖖 -32.2%	\$429 10.2%	18 🚯 60.5%	\$541,250	<b>()</b> 58.0%
Kirkland	408 () 2.3%	\$548 12.2%	21 🕕 -11.6%	\$652,500 🌔 25.0%	<b>()</b> 82.8%
Woodinville	440 🖖 -23.7%	\$349 11.2%	17 🚯 38.9%	\$341,000 🚯 6.6%	<b>()</b> 74.9%
Renton Highlands	99 🔱 -30.3%	\$269 () 12.4%	16 🕕 -14.4%	\$260,000 🚺 14.2%	100.0%
ALL EASTSIDE	2,520 () -12.9%	\$453 🕦 13.5%	19 🕕 -9.0%	\$480,500 🕦 17.2%	<b>()</b> 72.8%

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WINDERMERE MERCER ISLAND 206.232.0446 | WindermereMercerIsland.com condo home values rose 15.8% to a median of \$498,000

#### ON AVERAGE, CONDOS SOLD IN

23 DAYS





## 2018 year in review

New construction added to the more than two-fold increase in the number of condos for sale during the year over 2017, from 2,131 to 4,857 units listed throughout the year. Even so, regional affordability issues drove condo desirability to all-time highs and fueled price increases that outpaced single-family homes.

Seattle's Condo Median Sale Price was up 12.8% to \$505,500, while its Average Sale Price was up 10.5% to \$582,163. The Average Price Per Square Foot increased 7.5% to \$601. Three regions saw increases above 20%: Richmond Beach/Shoreline at 26.8%, Ballard/Green Lake at 24.1%, and South Seattle at 24.0%.

The Eastside's Condo Median Sale Price was up 17.2% to \$480,500, while its Average Sale Price was up 17.0% to \$576,061. The Average \$ Per Square Foot increased 13.5% to \$453. Two regions saw increases above 20%: East Bellevue at 34.0% and Kirkland at 25.0%.



### A savoy way to search HOMES & STATS ONLINE



Looking for real-time information on today's real estate market? If so, your search is over!

We publish weekly residential and waterfront reports, along with monthly and quarterly overviews, to **LocalinSeattle.com**, providing a summary analysis of what's happening each week in 18 different residential and condo micro-markets throughout Seattle, Mercer Island and the Eastside.

In addition to statistical data, you'll find resources for researching homes and neighborhoods, community profiles, maps, links and school data. And, you can search for every property listed for sale–by any real estate company on **WindermereMI.com**.





Visit **JulieWilsonRealEstate.com/Trends** to find additional reports on Eastside, Seattle, Mercer Island, and Waterfront home sales.

Need a strategy for your next move? Reach out to me any time for a complimentary consultation. I would love to help you take full advantage of our current market.

Julie

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